

**Blue Hills Environmental Association, Inc. Meeting
Minutes
September 27, 2011**

In Attendance:

Paul Ramsey
Ron Thebeau
Bill Greenwood
Delwin Wengert
Ferrin Crosby
Ray Davis
Steve West – Conference call

Item #1 Welcome

Item #2 Approval of the minutes

Delwin moved for approval. Bill seconded. Voting was unanimous.

Item #3 Election of Officers

Delwin motioned for the presidency to remain the same. Bill seconded. Voting was unanimous.

Item #4 Budget

Ray reported that the City of Holbrook went out to bid and BHE lost the bid. We will be able to bid again in January. Steve discussed that Catron County might possibly want to enter into a long term commitment with BHE. Ray stated that he will call Gary Keeny and see what we can work out. Ray reported on misc revenue and why numbers were high. Ray reported on salaries and wages. Numbers on budget had a 3% raise. On medical insurance, Ray stated that BHE was paying a \$3,000.00 deductible with employees paying \$250.00 a month out of their paychecks. Steve and Delwin reported that the County and the Town Of Springerville, were about the same. The Round Valley site is in need of improvement on fencing and concrete. So numbers will be higher. Ron asked direction it will be expanded and how this affects recycling. Ray reported that there would be a larger area for the wood waste and recycling. Landfill diesel was up because of cell production and testing. Should drop next year. Ray reported that the expense on the D8 will be higher due to hydraulic pump, steering, and valves. Tire inventory was high due to new scraper tires. Capital expenses was high but BHE purchased two newer side loads trucks, one rear load truck, 300 – 90 gallon containers and put a down payment on the new loader. Steve stated the budget was pretty straight forward and looked good. Ron questioned why miscellaneous revenue was so high. Ray explained that if it didn't have a line item it was thrown in this area.

Item #5 Customer Overview

Ray reported that numbers were staying about the same – no big increase or decrease.

No action needed

Item #6 Equipment

Ray reported that no new equipment will be purchased this year with the possible exception of a water truck.

Item #7 Shop

Ray stated that the shop in Round Valley is for sale. Possibility that it will be appraised to see if Blue Hills would like to purchase. Some other options are to build a turn key shop for \$250,000 and stated that he received a quote for the building alone and that was \$35,000. Ray will look for places to build. Steve stated that he has a few ideas that Ray can look at.

Item #8 Recycling

Ray reported that recycling is still going. BHE is staying about the same. Cardboard is the big producer with about six trips to Phoenix. Paul asked about advertising and Steve asked if we had notified the public what we accept. Ray stated flyers are out and we advertise in the local newspaper.

No voting on this item.

Item #9 Office / Shop

Ray stated that for several reasons, the R.V. office needed to move locations and that it was a possibility that it could be moved across the parking lot. Ray asked if he should start looking into building a shop in the R.V. area or continue to rent the current building. Board discussed the options. It was decided that it was okay to move the office at Ray's discretion. The matter of building a new shop to be tabled until a later date. The shop will remain at the current location.

Item #10 Adjournment

Bill moved to adjourn. Delwin seconded. Voting was unanimous.